

March 31, 2010

Dave Coolman  
Cool-Air Doors  
13 Stone Clover Dr.  
Saratoga Springs, NY 12866

Dear Mr. Coolman,

It just wanted to let you know my thoughts about the solution you provided me for closing up my hangar at my home on our residential airpark.

I had been contemplating a sliding door from another manufacturer. Their product was very good, but it came with a staggering price, and it would have created an operational problem and a disabling issue.

When I presented you with my dilemma, you presented several solutions, which would have worked OK, but still not quite perfect. Because of how my hangar was positioned next to my gate, and the need to keep the footprint minimal when opened, (inside and outside the hangar, this presented a real challenge. You went to work and came up with a solution that looked very good, didn't take much room when opened, (none inside the hangar), and allowed me access to my back yard gate whether the door was opened or closed. It fit my needs in all respects.

I am very happy with the product and the pricing was reasonable and fair.

One of my neighbors recently came to you with a different situation and different needs. You went to work and came up with a solution for him too. He is very happy with your product and pricing also.

I just wanted to let you know how much I appreciate doing business with your company, especially when no one else could give me exactly what I needed.

You are the SOLUTION MAN.

Sincerely,



Joe Martin  
Stellar Airpark